

# 2016 Media Kit



## Welcome! ¡Bienvenidos!

19 Years Old And Growing! i19 años de crecimiento contínuo!

La Prensa Latina has served the Latino and American community for nineteen consecutive years. Our weekly newspaper has expanded into the digital world by making available hourly newspaper updates at laprensalatina.com

Our national, regional, local news and sports coverage serves snd helps keep the Latin community informed.

La Prensa's Bilingual Business Directory is the midsouth's exclusive online source to help the Latin community search for the opportunity in doing business with both the Latin and American business sector.

La Prensa's community involvement helps the Latino community stay in touch.

Memphis - Jackson, TN- Olive Branch, MS: Over 385,000 Latinos

Let La Prensa Latina help tell your story to the Latin Community

Breakdown of Latin Heritage in the Mid-South Market:

**60%** - Mexico and Central America (Guatemala, Salvador, Costa Rica, Honduras, Nicaragua, Panama)

14% - Venezuela and Colombia

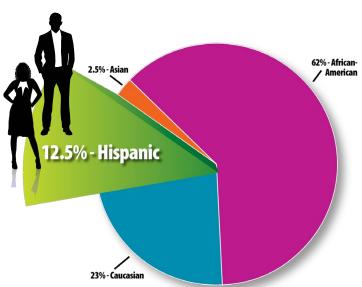
13% - Cuba, Puerto Rico and Dominican Republic

**13%** - Spain and South America (Argentina, Chile, Ecuador, Peru, Uruguay, Paraguay and Brazil) The total US Hispanic population is roughly 54 million.

15% of the national population.



## 385,000 Latinos Currently Live in the Mid-South!





### Did You Know...

- The U.S. legal population is **314 million**.
- The legal Hispanic population is **54 million** in the U.S.
- Between July 1, 2011 and July 2012 the legal Hispanic population increased in the U.S. by 1.1 million.
- The percentage increase between July 2011 and July 2012 of new legal Hispanic's living in the U.S. increased by **2.2%**.
- The projected legal Hispanic population of the United States by 2060 will be **128 million.** (55% Increase)
- In Memphis the current estimated legal population is approximately **55,000.** When including the undocumented population the estimated population increases to **125,000.** (Latino Memphis)
- 65% of the U.S. Hispanic population is estimated to be of the Mexican descent.
- 62.3% of the legal Hispanic families living in the U.S. are married according to the U.S. Census.
- 60.4% of legal married couples having children have children under the age of 18 years old.
- 65.7% of legal children live with two parents.

The Latin Community is the *Fastest Growing Minority* in Memphis and the Mid-South.





## EDITORIAL CALENDAR 2016

#### **JANUARY**

01/03 ...... Elvis' Birthday Celebration

01/10 ......

01/17 ......Martin Luther King, Jr. (Sponsorship Availability)

01/24 ...... St. Jude's Promise and Hope Radiothon

01/31 ...... American Heart Association (Sponsorship Availability)

#### **FEBRUARY**

02/07 ...... Valentine's Day (Feb. 14)

02/14 ...... The Vagina Monologues

02/21 ......

02/28 ...... National Women's History Month / Great Achievers

#### **MARCH**

03/06 ...... Spring Auto Insert (Sponsorship Availability)

03/13 ...... Local Summer Camp Preview

03/20 ...... March of Dimes / Hispanics

03/27 ...... Easter / Mass and services schedules, events, traditions (Sponsorship Availability)

#### APRIL

04/03 ...... Memphis Redbirds Preview

04/10 ...... Summer Vacations in the Mid-South (Sponsorship Availability)

04/17 ...... Earth Day / Earth Day 5k at Shelby Farms Park / National Minority Health Month

04/24 ...... Sexual Assault Awareness Month

#### MAY

05/01 ...... Memphis in May

05/08 ...... Barbecue Cooking Contest / Mother's Day

05/13 ...... Asthma Awareness Month

05/22 ...... Memorial Day Edition / Summer Auto Preview (Sponsorship Availability)

05/29 ......

#### JUNE

06/05 ...... Botanic Garden Summer Concert Series

06/12 ...... Flag Day

06/19 ...... Father's Day

06/26 ...... Latin Cultural Center's 5th Anniversary / 4th of July (Sponsorship Availability)

<sup>\*</sup> Sponsorships available at a rate of \$2,500 net. Includes logo on cover, interior coverage, and on (3) LPL promotional ads. Also includes (2) dedicated Half-Page ads.



## EDITORIAL CALENDAR 2016 Continued

#### **JULY**

07/03 ......

07/10 ...... How Hispanics have helped boost the economy in the Mid-South

07/17 ...... La Radio Latina 2<sup>nd</sup> Anniversary (Born on July 18, 2014)

07/24 ...... Back to School (Sponsorship Availability)

07/31 ......

#### **AUGUST**

08/07 ...... National Immunization Awareness Month (August 1-31)

08/14 ...... Elvis Week (Sponsorship Availability)

08/21 ......

08/28 ...... Hispanic Heritage Month Preview (Sponsorship Availability)

#### **SEPTEMBER**

09/04 ...... Childhood Cancer Awareness Month National Ovarian Cancer Month / Labor Day / Sept. 11 Anniversary

09/11 ...... Hispanic Heritage Month / Highlight important Hispanics in Memphis

09/18 ...... Flu Season (Sponsorship Availability)

09/25 ...... Family Health & Fitness Day USA (Sponsorship Availability)

#### **OCTOBER**

10/02 ...... Breast Cancer Month (Sponsorship Availability)

10/09 ...... Columbus Day

10/16 ...... Bullying Edition: National Bullying Prevention Month

10/23 ...... Halloween (Oct. 31) / Day of the Dead (Sponsorship Availability)

10/30 ...... La Prensa Fiesta Preview (Sponsorship Availability)

#### **NOVEMBER**

11/06 ...... Veterans Day / Hispanics in the U.S. Armed Forces

11/13 ...... Starry Nights at Shelby Farms

11/20 ...... Thanksgiving Day / Black Friday (Sponsorship Availability)

11/27 ...... La Prensa Fiesta / Cyber Monday / Zoo Lights / Graceland Lights

#### **DECEMBER**

12/04...... St. Jude Marathon / Pearl Harbor Day / Virgen de Guadalupe

12/11 ...... Christmas Services / Mass Schedules (Sponsorship Availability)

12/18 ...... Christmas Issue (Sponsorship Availability)

12/25 ...... New Year's Eve / Year In Review

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#### Acceptable Ad Forms:

We accept ads primarily through the web or e-mail. We will also accept CD/DVDs via mail or courier. If your ad is production-ready, please send it in PDF format with all type converted to outlines. If we will be making any changes to your ad, including adding Spanish translation, it must be sent in Illustrator or InDesign format with all fonts/graphics embedded or included as separate files. We cannot accept Publisher. PowerPoint. Freehand or Quark XPress files (Export as PDF or

#### Ads for La Prensa Latina should be e-mailed to your account executive.

We allow up to 20MB e-mail attachments although your mail server may have its own size restrictions. Please mail graphics@laprensalatina.com to request our FTP information for files over 20MB. FTP requests must include client name, target issue date, and the name of your account executive.

#### **Mechanical Specs:**

Ads should be submitted with raster elements no lower than 300 dpi. We have an external trim so bleeds are not necessary, although we do recommend a live area equal to the ad size minus 1/4". Ads submitted that do not conform with the printed size specifications will be reduced, enlarged, or floated at the discretion of the Publisher. We make no guarantee for the reproduction quality of any non-conforming artwork. Publisher strongly discourages the use of reverse ads with serif typefaces. Best results achieved on reverses using a maximum 70 line screen and 10 pt. type or larger.

#### Ad Usage:

Ads created by La Prensa Latina may only be used in our publications. The right to publish our artwork in other publications can be purchased for an additional fee. Please contact your account executive for details.

#### **ADVERTISING RATES & INFORMATION**

(901) 751-2100 • www.laprensalatina.com

#### **AD DEADLINE:**

Ads are due by **12:00 noon** on **Tuesday** for the upcoming Friday issue.

Prices quoted are net per week. Rates are black & white. Add \$195 for full color.

Newspaper:	12x	26x	52x	Classified*
Double-Truck (21" x 10.7")	\$1,250	\$1,175	\$950	
Full-Page (10" x 10.7")	§620	\$585	\$575	\$55 <b>5</b>
Three-Quarter V (7.5" x 10.7")	\$560	§525	\$515	\$350
Three-Quarter H (10" x 8")	\$560	§525	\$515	\$350
Half V (5" x 10.7")	\$465	\$430	\$420	\$285
Half H (10" x 5.3")	\$46 <b>5</b>	\$430	\$420	\$28 <b>5</b>
Quarter V (5" x 5.3")	\$320	\$285	\$275	\$220
Quarter H (10" x 2.6")	\$ <b>320</b>	\$285	\$275	§220
Eighth V (2.4" x 5.3")	\$265	\$230	\$22 <b>0</b>	\$160
Eighth H (5" x 2.6")	\$265	\$230	\$220	<sup>\$</sup> 160
Credit Card (2.4" x 2.6")	\$190	\$175	\$170	<sup>\$</sup> 140
Half-Credit Card (2.4" x 1.25")	\$13O	\$120	\$11O	\$90
Line-Class**	\$85 (up to 75 words)		\$135 (75 to 125 words)	
Inserts	\$80 per 1,000 (must be received 14 days in advance)			

Website (www.laprensalatina.com):	per month	
Web Banner (360 x 150px - active rotation on each page)	\$ <b>350</b>	
Web Badge (110 x 65px - shows randomly on each page)	<sup>\$</sup> 100	
Business Directory (directory.laprensalatina.com):	per year	
Leaderboard Listing (includes 760 x 152px banner)	<sup>\$</sup> 2,895	
Premium Listing (includes 260 x 260px banner)	<sup>\$</sup> 2,195	
Deluxe Listing (includes 125 x 125px banner)	<sup>\$</sup> 1,495	
Standard Listing (no banner - listing only)	<sup>\$</sup> 1,095	

Only recruitment or real-estate related ads qualify for placement in the classified section. Any ad not appearing in the classified section is considered and priced as a display ad. \*\* Line Classifieds are only placed in the classified section of the newspaper. These ads are text-only; no formatting of any kind is allowed. ALL CAPS are only allowed in the first line of text.



**Double-Truck** (21w x 10.7h - spans page gutter)



1/4 Vertical (5w x 5.3h)



 $(10w \times 2.6h)$ 

**Full Page**  $(10w \times 10.7h)$ 

1/8 Vertical

 $(2.4w \times 5.3h)$ 

3/4 Vertical

(7.5w x 10.7h)



(5w x 2.6h)

 $(10w \times 8h)$ 

**Credit Card** 

(2.4w x2.6h)

3/4 Horizontal



1/2 Vertical (5w x 10.7h)



1/2 Horizontal (10w x5.3h)



**Half Credit Card** (2.4w x1.25h)

Line Class.

(varies)





# The Mid-South's Exclusive Bilingual Business Directory!

#### Have Your Business Listed so that the Latin Community can Reach You!

La Prensa Latina's Mid-South Bilingual Business Directory Features:

- Q Your Business listed in multiple categories
- Q Compatible with all mobile devices/tablets with a web browser
- All ad listings provide a customized banner ad (except basic listing)
- Q Directory can be Searched or Browsed by Category
- Listings include all key information: Phone, Address, Website, Facebook, Twitter, and more!
- **Q** Ability to customize your listing with logos and photos
- Q Google Maps integration provides Maps and directions to Your Business
- $\bigcirc$  Ability to Change or Revise Your Listing and banner ads at Any Time

# For More Information on Getting Your Business Listed Give Us a Call!

901-751-2100